

Inside Aftermarket Sales Representative

Sepratech Corporation

Location: Houston, Baton Rouge, or New Orleans (Office-Based)

Travel: Minimal (less than 10%)

Open Position(s): 1

Compensation: \$60,000 – \$110,000 (commensurate with experience + commissions)

We are seeking a customer-focused Inside Aftermarket Sales Representative to join our growing team during an exciting expansion phase. This role is essential to our aftermarket revenue strategy—supporting existing customers, driving new opportunities, and ensuring they have the replacement expendables, service solutions, and technical support needed to keep their industrial water treatment systems running at peak performance.

You'll work with customers across the Gulf Coast in key sectors including oil & gas, petrochemical, power generation, food manufacturing, paper mills, and data centers. This is an office-based role ideal for someone who enjoys relationship building, problem solving, and managing a high-value recurring revenue pipeline.

What You'll Do

- Manage and grow aftermarket revenue within an assigned customer portfolio
- Prospect new customers using water treatment equipment from multiple OEMs
- Process orders for RO membranes, resins, filtration media, desiccants, filters, and service needs
- Coordinate with field service teams for onsite installation and maintenance scheduling
- Support customers with technical questions, water testing results, and routine service needs
- Maintain detailed CRM records, generate quotes, and prepare renewal agreements
- Strengthen long-term customer relationships through regular check-ins and account reviews

What You Bring

- 2–4+ years in inside sales, customer service, or account management (industrial/B2B preferred)
- Experience with aftermarket sales, consumables, or recurring revenue programs a plus

- Strong communication, organization, and customer relationship skills
- Ability to learn water chemistry fundamentals and treatment technologies
- Proficiency with CRM systems and Microsoft Office

Why Join Sepratech

- Competitive salary + uncapped commissions
- Health, dental, vision, life insurance
- 401(k) with company match
- Paid time off + holidays
- Private-equity backed growth environment with strong career mobility
- Opportunities to advance into outside sales or senior account management
- Supportive, collaborative team with industry-veteran leadership

If you're ready to grow your career with a fast-scaling industrial water treatment leader, we'd love to hear from you.